

Joe Colavito

High Performance Sales
Coach, CoreVu
October 2019

Jay Ferrimani

Director of National
Solutions, Kelly Services
October 2019

Paul Herrick

Sales Regional Manager,
Tricor Braun
December 2017

SM Saravanan

Digital Marketer,
Consultant
October 2019

Chetan Polavaram

Global Supply Chain,
The Coca-Cola Company
August 2017

J M Alexander

Business Development,
SAGE
March 2015

Poly Pantin

Entrepreneur
January 2014

Muaz Ataalsid

Vice President, Networks
Turner Broadcasting
December 2013

Steve Heise

SVP, Partnerships
Effex Management
October 2010

REFERENCES

Role: Sr. Vice President, Sales & Marketing at Metasys Group

Snehal is an insightful, focused and strategic sales leader who is committed to growing an organization. He is a quick study, and operates with a high level of professionalism and efficiency as he seeks to develop individuals within a high performance sales team. Snehal values creativity and innovation, and treats everyone he meets with the utmost respect. He is always true to his word and was an absolute pleasure to work with. I look forward to collaborating and serving with him again in the future.

Role: Sr. Vice President, Sales & Marketing at Metasys Group

I had the privilege to work for Snehal while at Metasys Technologies. When joining Metasys he brought with him a very clear strategic direction to take the company and he also articulated how I fit into that direction. He was an outstanding leader and motivator with a tremendous vision for the future of the company. He is an asset to any company's Leadership team - I would work for Snehal again in a heartbeat!

Role: Vice President, Sales & Client Services at Pitney Bowes

I had the opportunity to report to Snehal and found it a very satisfying and learning experience. He was always willing to help, and share his knowledge and strategy with me. Further, he always sought to understand the issues from the customer's perspective, and would seek out a solution that benefitted all concerned. I would highly recommend Snehal for a senior level managerial position due to his knowledge, attitude, and character.

Role: Sr. Vice President, Sales & Marketing at Metasys Group

Snehal is savvy revenue based Marketer, wonderful to work for and with and has exceptional expertise in leadership, coaching and motivation. I found Snehal to be extremely motivated, forward thinking and intelligent in his approach regarding marketing. Broad minded and flexible in his approach, Snehal led by example and I found his enthusiasm and dedication both inspiring and motivating. With his focus on revenue based marketing, Snehal has achieved amazing results with his years of experience in B2B digital marketing with comprehensive strategies from SEO to lead generation to targeted social media campaigns and much more.

Role: Vice President, Sales & Client Services at Pitney Bowes

Snehal amazed me with his business insight and brilliant approaches to solving our problems. He has a very strong work ethic and unparalleled analytic and problem solving abilities. I would trust and recommend him with any situation that requires the very best in Sales transformation and execution. Working beyond his call of duty, his leadership and organizational skills were invaluable to how we approached our solution. He was always ready to deal with difficult situations and come up with timely ideas and solutions.

Role: EVP, Sales & Marketing at Neusoft America, Inc.

Snehal has an excellent rapport with his business partners attributable to his outstanding communication skills and deep understanding of both business and IT concepts and strategies. Snehal is also tenacious in resolving issues and managing projects to their successful conclusion.

Role: EVP, Sales & Marketing at Neusoft America, Inc.

Snehal is not only results driven and successful, but also an all-round inspiring professional. Snehal Shah is an innovative, customer focused, achievement oriented and a wise team player; a highly organized and resourceful individual with a big background and experience who sets examples. Snehal has a consistent drive to get results, enjoys his work, and does what comes naturally. Self-motivated, Snehal can be trusted with critical situations and is capable of quickly and successfully adapting to new environments. His expertise and intelligence makes Snehal Shah view solutions instead of problems.

Role: EVP, Sales & Marketing at Neusoft America, Inc.

Snehal is a brilliant and highly regarded professional who quickly grasps and understands the strategic issues within an organization. He relates well to executives and has the ability to craft compelling solutions, integrating technology and operations that create sustainable results for the organization. His presentation style is open and inviting to questions, engaging, and thorough making it an easygoing client - vendor collaboration.

Role: Vice President, Sales at Manpower

Snehal is an exemplary sale leader that excels both in coaching tactical as well as strategic concepts that his team can apply in a very practical way. His ability to overlay services on complex business issues within some of the largest organizations in the country gives him and his sales people a big competitive advantage.